

WE CHAMPION YOU

CAPABILITY STATEMENT

BidExecs provides complete business development, capture, and proposal solutions by leveraging the power of our global experts.

BidExecs offers business solutions that show results - from qualifying the right opportunities that fit your business growth strategy to complete proposal management solution.

BidExecs offers business growth solutions across the public and commercial sectors.

Business Growth and Proposal Solutions

From Business Development and Capture Support

to

Modular and Full Proposal Solutions

we are

Your One-Stop Solution Company



13800 Coppermine Road, Suite 100, Herndon, VA 20171

Call: 1-866-843-3932 | E: support@bidexecs.com

www.bidexecs.com



Business Development Process



Identify Leads
(Recompetes, Forecasts, New Opportunities, Task Orders, etc.)



Qualify Leads
(Dedicated Human Research Team qualifies leads to fit Objectives, Strategy, and Past Performance)



Weekly Meetings to Develop Bid Strategies



Capture Strategy and Support Through RFP Release



Handoff to Proposal Team

WHY US



LOCAL TEAM WITH A GLOBAL REACH



CONSISTENT PROCESSES



SCOPE-SPECIFIC PRICING



MODULARIZED SUPPORT



TOTAL TEAM APPROACH



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ISO 9001:2015
Consistent, Repeatable Processes



ISO 27001:2013
Information Security is our TOP MOST priority



Proposal Development Process

1 Internal Client Kickoff (Collect Background)

2 Preparation Stage: Prepare Outlines, Prepare Proposal Schedule, Prepare Kickoff Brief

3 Formal Team Kickoff

4 Proposal Preparation: Review 0 (Outline check and approval), Review 1 [Pink Team], Review 2 [Red Team], Review 3 [Gold Team], Review 4 [White Glove Check]

5 Proposal Submission

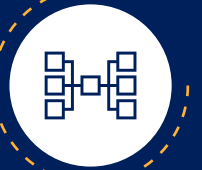
6 EN/Clarification Support

7 Proposal Library Files

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